



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement
Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000075

NOT TO EXCEED AMOUNT:

Begin Date: 07/01/2016

Procurement Folder: 103006

Expiration Date: 06/30/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/02/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA-CradlePoint, Inc. Products & Services
Award Reference: RFB 010 16000000026

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract renewed

VENDOR INFORMATION

Name /Address:

VC000001692: Pinnacle Networx, LLC
73888 Tallassee Highway
Wetumpka AL 36092

Contact:

Sherri Mummey
334-472-2007
info@4pnx.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 5 Network: CradlePoint Catalog, Percentage Discount Routers (all router types and network devices): 31.20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 6 Network: CradlePoint Catalog, Percentage Discount Subscriptions Services(management platforms, cloud manager and licenses): 16.75%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 7 Network: CradlePoint Catalog, Percentage Discount Support and Warranty Extensions: 16.75%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 8 Network: CradlePoint Catalog, Percentage Discount Accessories (e.g., modems, antennas, power supplies): 31.20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Routers (all router types and network devices): 31.20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Subscriptions Services(management platforms, cloud manager and licenses): 16.75%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Support and Warranty Extensions: 16.75%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Accessories (e.g., modems, antennas, power supplies): 31.20%								

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Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000075	Document Phase Final	Document Description MA-CradlePoint, Inc. Products & Services	Page 4 of 4
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Purpose:

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If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

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Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000076

NOT TO EXCEED AMOUNT:

Begin Date: 07/01/2016

Procurement Folder: 103006

Expiration Date: 06/30/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/02/19

Version Number: 4

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BUYER:

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334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA-CradlePoint, Inc. Products & Services
Award Reference: RFB 010 16000000026

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract renewed

VENDOR INFORMATION

Name /Address:

VC000004220: CDW GOVERNMENT INC
75 REMITTANCE DR, SUITE 1515
CHICAGO IL 60675-1515

Contact:

Brittany Logan
877-742-3146
britlog@cdwg.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 5. Network: CradlePoint Catalog, Percentage Discount Routers (all router types and network devices): 29.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 6 Network: CradlePoint Catalog, Percentage Discount Subscriptions Services(management platforms, cloud manager and licenses): 17%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 7 Network: CradlePoint Catalog, Percentage Discount Support and Warranty Extensions: 17%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464000000 - DO NOT USE: Use 5-digit code. DO NOT USE. USE LINE 8 Network: CradlePoint Catalog, Percentage Discount Accessories (e.g., modems, antennas, power supplies): 29.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Routers (all router types and network devices): 29.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Subscriptions Services(management platforms, cloud manager and licenses): 17%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Support and Warranty Extensions: 17%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Accessories (e.g., modems, antennas, power supplies): 29.5%								

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Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000076	Document Phase Final	Document Description MA-CradlePoint, Inc. Products & Services	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for CradePoint Products only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

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Freight:

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Contract period:

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Biddable Situation:

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The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

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Administrative fee:

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Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000077

NOT TO EXCEED AMOUNT:

Begin Date: 07/01/2016

Procurement Folder: 103006

Expiration Date: 06/30/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/02/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA-CradlePoint, Inc. Products & Services
Award Reference: RFB 010 16000000026

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract renewed

VENDOR INFORMATION

Name /Address:

VC000044211: Enfopoint Llc
DBA: enfoPoint Solutions
9019 Overlook Blvd, Suite C-4

Brentwood TN 37027

Contact:

Judy Spear
6153648462
Judy@Enfopoint.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Routers (all router types and network devices): 35%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Subscriptions Services(management platforms, cloud manager and licenses): 22%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Support and Warranty Extensions: 22%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Accessories (e.g., modems, antennas, power supplies): 35%								

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Approved:



Purchasing Director

APPROVALS

Date	Status Before	Status After	Approver

16000000077	Document Phase Final	Document Description MA-CradlePoint, Inc. Products & Services	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

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PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000078

NOT TO EXCEED AMOUNT:

Begin Date: 07/01/2016

Procurement Folder: 103006

Expiration Date: 06/30/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/02/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

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CONTRACT DESCRIPTION

MA-CradlePoint, Inc. Products & Services
Award Reference: RFB 010 16000000026

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract renewed

VENDOR INFORMATION

Name /Address:

VC000057072: Office Management Systems
DBA: Logista
5911 Greenwood Parkway

Bessemer AL 35022

Contact:

Sandra Jones
2055652229
Sjones@Logistasolutions.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
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Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
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20464 - Network Components: Adapter Cards, Bridges, Connectors, Expa CradlePoint, Inc. Products & Services Network: CradlePoint Catalog, Percentage Discount Support and Warranty Extensions: 23%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
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APPROVALS

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16000000078	Document Phase Final	Document Description MA-CradlePoint, Inc. Products & Services	Page 3 of 3
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